

# Information Classification

## Data Loss & Compliance

problems have been plaguing enterprises for years, and continue to cost businesses billions of dollars...

**\$156 Billion**

The cost of data breaches over the last 5 years

**\$7.2 Million**

The average cost of a data breach in 2012



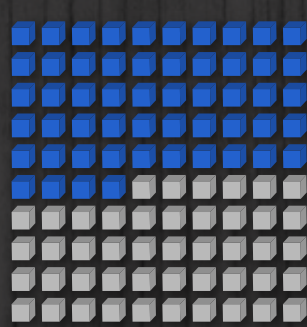
**25%**  
of organizations admit to experiencing a security breach in the last 12 months



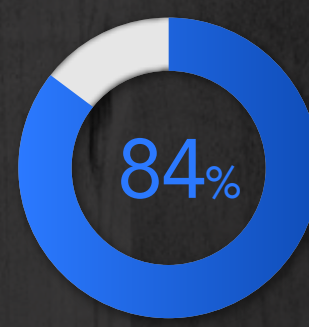
**36%**  
of organizations expect to experience a security breach in the next year



**96%**  
of data leaks are inadvertent



**54%**  
of organizations admit they fail audits



**84%**  
of employees believe employees & co-workers violate security & compliance policies for transferring files electronically

**6/10**

**61% of workers**  
said they don't think it is their responsibility to protect information on their devices.

"A storm is brewing over the silicon fields of corporate data – and companies that don't classify their data are going to get rained on." **COMPUTERWORLD**

High performing companies are between **1.5 to 3 times** more likely to classify their information

High Performers

Laggards

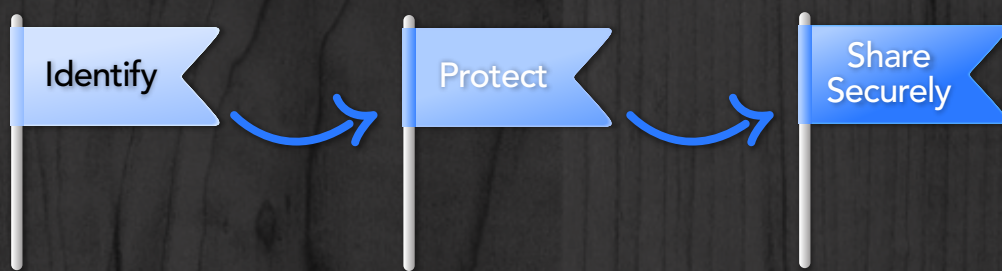


"If corporations are going to develop effective security strategies, they need to first establish a common method for classifying data, which can be used by all employees." **InformationWeek**

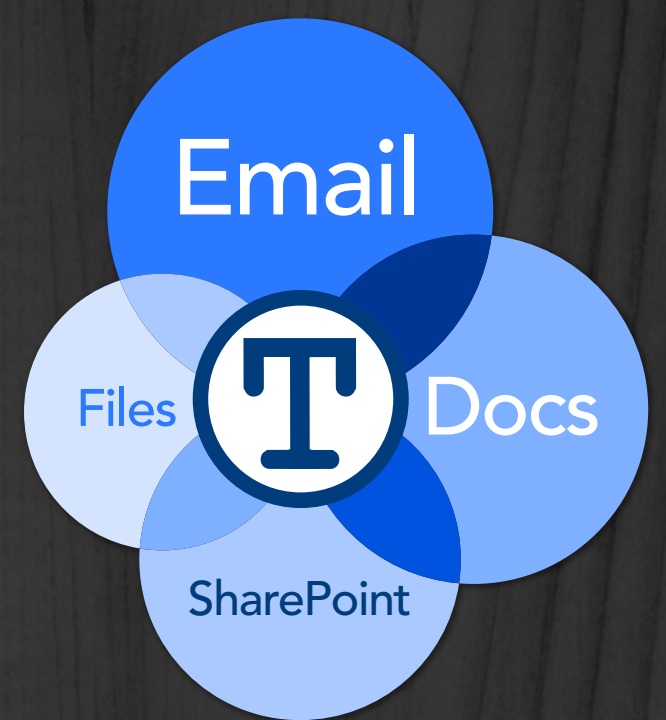
## Stop the Chaos

### What is the Answer?

By identifying or **classifying** your unstructured information, it can be easily protected.



With **TITUS Classification solutions** organizations can ensure all their unstructured information is classified and properly protected. By involving users in security, and enabling them to structure their unstructured information, organizations can truly prevent data loss and meet all their compliance requirements.



HELPING YOU GOVERN AND  
**SECURE**  
ALL YOUR BUSINESS  
INFORMATION